



## Club Health Assessment for District 16 E through March 2011

| Club Number                          | Club Name            | Charter Date | Status           | Membership                                   |                      |                                    |                     |                |                 |                            | Reports                                    |                           |  |                    | Finance            | LCIF                                    |  |   |  |     |          |           |
|--------------------------------------|----------------------|--------------|------------------|--|----------------------|------------------------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--|--------------------|--------------------|---|--|---|--|-----|----------|-----------|
|                                      |                      |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count | YTD Members Added                  | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report                 | President Rotation | No Active Email ** | Months Since Last Activity Report ***   | Account Balance                        | Donations for current Fiscal Year                   |  |     |          |           |
|                                      |                      |              |                  |  |                      | If below 15 members appears in red |                     |                |                 |                            |  |                           | If net loss is greater than 20% appears in red |                    |                    | If no report in 3 months appears in red | When more than one year appears in red | Notes the officers that do not have an active Email | If no report in 12 months appears in red |     |          |           |
| <b>Clubs more than two years old</b> |                      |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |  |                    |                    |   |  |   |  |     |          |           |
| 6860                                 | BELLEVILLE           | 03/07/1925   | Active           |  |                      | 14                                 | 0                   | 0              | 0               | 0.00%                      | 14   |                           |  |                    |                    | 12                                      | 1                                      | None  |  | N/A |          | \$15.00   |
| 6903                                 | BERKELEY HEIGHTS     | 03/18/1948   | Active           |  |                      | 16                                 | 0                   | 0              | 0               | 0.00%                      | 16   |                           |  |                    |                    | 16                                      | 1                                      | None  |  | N/A |          |           |
| 6863                                 | BLOOMFIELD           | 10/29/1924   | Active           |  |                      | 19                                 | 1                   | 2              | -1              | -5.00%                     | 20   | 14                        |  |                    |                    | 0                                       |  | Same  | P,M                                      | 8   |          | \$1000.00 |
| 6865                                 | CEDAR GROVE          | 01/05/1956   | Active           |  |                      | 17                                 | 0                   | 5              | -5              | -22.73%                    | 22   | 21                        |  |                    |                    | 0                                       |  | Same  |  | N/R |          | \$60.00   |
| 6869                                 | CHESTER              | 11/24/1969   | Active           |  |                      | 36                                 | 0                   | 3              | -3              | -7.69%                     | 40   | 18                        |  |                    |                    | 0                                       |  | New   |  | 46  |          | \$145.00  |
| 6871                                 | DOVER                | 09/16/1941   | Cancelled(8)     | 1  |                      | 0                                  | 0                   | 6              | -6              | -100.00%                   | 6  | 29                        |  |                    |                    | 2                                       | 2                                      | None  |  | N/A | 90+ Days |           |
| 54412                                | ELIZABETH BORINQUEN  | 04/30/1993   | Active           |  |                      | 14                                 | 0                   | 1              | -1              | -6.67%                     | 16   | 7                         |  |                    |                    | 7                                       |  | New   |  | 17  | 90+ Days |           |
| 40415                                | ELIZABETH COLOMBIAN  | 10/28/1981   | Active           |  |                      | 34                                 | 2                   | 6              | -4              | -10.53%                    | 39   | 10                        |  |                    |                    | 0                                       |  | New   | P  | 0   |          |           |
| 6873                                 | ELIZABETH CUBANOS    | 03/09/1973   | Active           |  |                      | 80                                 | 3                   | 5              | -2              | -2.44%                     | 82   | 27                        |  |                    |                    | 0                                       |  | New   | T,M                                      | 0   |          | \$1000.00 |
| 101808                               | ELIZABETH DOMINICAN  | 04/10/2008   | Cancelled(8)     | 2  |                      | 0                                  | 0                   | 9              | -9              | -100.00%                   | 9  | 1                         |  |                    |                    | 3                                       | 1                                      | None  |  | N/A | 90+ Days |           |
| 65041                                | ELIZABETH ECUADORIAN | 02/27/2002   | Active           |  |                      | 14                                 | 0                   | 0              | 0               | 0.00%                      | 14   |                           |  |                    |                    | 10                                      |  | Same  |  | 17  | 90+ Days |           |
| 6872                                 | ELIZABETH HOST       | 10/05/1921   | Active           |  |                      | 10                                 | 0                   | 3              | -3              | -23.08%                    | 13   | 26                        |  |                    |                    | 0                                       |  | Same  | M  | 14  |          |           |
| 48583                                | ELIZABETH PERUVIAN   | 05/17/1988   | Active           |  |                      | 16                                 | 0                   | 0              | 0               | 0.00%                      | 16   |                           |  |                    |                    | 10                                      |  | New   | P,S,T                                    | N/R |          |           |
| 36304                                | ELIZABETH PORTUGUESE | 12/07/1978   | Active           |  |                      | 88                                 | 1                   | 0              | 1               | 1.15%                      | 95   |                           |  |                    |                    | 6                                       |  | New   | P  | 68  |          | \$1000.00 |
| 6874                                 | ELIZABETHPORT        | 02/25/1954   | Active           |  |                      | 6                                  | 0                   | 0              | 0               | 0.00%                      | 6  |                           |  |                    |                    | 1                                       |  | Same  | P,S,T,M                                  | N/R |          |           |
| 6876                                 | FANWOOD              | 06/28/1949   | Active           |  |                      | 22                                 | 2                   | 1              | 1               | 4.76%                      | 21   | 9                         |  |                    |                    | 0                                       |  | New   | M  | 21  |          | \$200.00  |
| 6878                                 | GARWOOD              | 03/26/1929   | Active           |  |                      | 13                                 | 3                   | 2              | 1               | 8.33%                      | 12   | 20                        |  |                    |                    | 2                                       |  | Same  | T,M                                      | 16  |          |           |
| 6881                                 | HILLSIDE             | 10/04/1951   | Active           |  |                      | 24                                 | 0                   | 1              | -1              | -4.00%                     | 25   | 3                         |  |                    |                    | 0                                       |  | New   | P,T                                      | 0   | 90+ Days | \$175.00  |
| 6882                                 | IRVINGTON            | 01/17/1949   | Active           |  |                      | 12                                 | 0                   | 1              | -1              | -7.69%                     | 14   | 59                        |  |                    |                    | 4                                       | 1                                      | None  |  | N/A |          |           |
| 6886                                 | LINCOLN PARK         | 03/28/1963   | Active           |  |                      | 24                                 | 0                   | 2              | -2              | -7.69%                     | 26   | 3                         |  |                    |                    | 0                                       |  | New   | M  | 9   |          | \$2000.00 |
| 6887                                 | LINDEN               | 05/23/1945   | Active           |  |                      | 22                                 | 0                   | 2              | -2              | -8.33%                     | 22   | 23                        |  |                    |                    | 1                                       |  | Same  |  | N/R |          |           |
| 63858                                | LINDEN CAFETEROS     | 12/18/2000   | Active           |  |                      | 22                                 | 1                   | 4              | -3              | -12.00%                    | 27   | 4                         |  |                    |                    | 0                                       |  | New   | P  | 13  |          |           |
| 6888                                 | LIVINGSTON           | 01/22/1946   | Active           |  |                      | 20                                 | 0                   | 2              | -2              | -9.09%                     | 22   | 2                         |  |                    |                    | 0                                       |  | Same  | P,M                                      | N/R |          |           |
| 6908                                 | LONG HILL TOWNSHIP   | 06/07/1954   | Active           |  |                      | 13                                 | 0                   | 0              | 0               | 0.00%                      | 13   |                           |  |                    |                    | 2                                       | 1                                      | None  |  | N/A |          |           |
| 6891                                 | MAPLEWOOD            | 11/16/1925   | Active           | 1  |                      | 27                                 | 1                   | 4              | -3              | -10.00%                    | 30   | 12                        |  |                    |                    | 0                                       |  | New   | T  | N/R |          | \$2825.00 |



## Club Health Assessment for District 16 E through March 2011

| Club Number | Club Name                   | Charter Date | Status           | Membership                                   |                      |                                    |                     |                |                 | Reports                    |  |  |                                | Finance            | LCIF                                    |  |   |  |          |           |
|-------------|-----------------------------|--------------|------------------|--|----------------------|------------------------------------|---------------------|----------------|-----------------|----------------------------|--|--|--------------------------------|--------------------|---|--|---|--|----------|-----------|
|             |                             |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count | YTD Members Added                  | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***                      | Yrs. Since Last Officer Report | President Rotation | No Active Email **                      | Months Since Last Activity Report ***  | Account Balance                                     | Donations for current Fiscal Year        |          |           |
|             |                             |              |                  |  |                      | If below 15 members appears in red |                     |                |                 |                            |  | If net loss is greater than 20% appears in red |                                |                    | If no report in 3 months appears in red | When more than one year appears in red | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |           |
| 6893        | MONTCLAIR                   | 10/15/1924   | Active           |  | 17                   | 0                                  | 2                   | -2             | -10.53%         | 19                         | 8  |  |                                |                    | 0                                       | Same                                   | M   | N/R                                      |          |           |
| 35041       | MOUNTAINSIDE                | 02/03/1978   | Active           |  | 13                   | 0                                  | 2                   | -2             | -13.33%         | 16                         | 7  |  |                                |                    | 1                                       | New                                    | P,T,M   | 12                                       |          |           |
| 6877        | MT OLIVE                    | 12/01/1969   | Active           |  | 22                   | 5                                  | 2                   | 3              | 15.79%          | 19                         | 7  |  |                                |                    | 1                                       | New                                    | M   | 1  | 90+ Days |           |
| 6904        | NEW PROVIDENCE              | 05/14/1969   | Active           |  | 34                   | 2                                  | 1                   | 1              | 3.03%           | 33                         | 32   |  |                                |                    | 1                                       | New                                    | P,M   | 1  |          | \$2000.00 |
| 6895        | NEWARK                      | 05/31/1921   | Active           |  | 20                   | 1                                  | 2                   | -1             | -4.76%          | 26                         | 45   |  |                                |                    | 3                                       | Same                                   | P,T   | 3  |          |           |
| 38279       | NEWARK BORINQUEN            | 04/28/1980   | Active           |  | 23                   | 1                                  | 1                   | 0              | 0.00%           | 23                         | 13   |  |                                |                    | 0                                       | New                                    | P,S,M   | N/R                                      |          |           |
| 6900        | NEWARK ROSEVILLE            | 08/15/1929   | Active           |  | 16                   | 5                                  | 0                   | 5              | 45.45%          | 10                         |  |  |                                |                    | 1                                       | New                                    |   | 0  |          |           |
| 6905        | NUTLEY                      | 12/17/1924   | Active           |  | 25                   | 1                                  | 2                   | -1             | -3.85%          | 26                         | 25   |  |                                |                    | 0                                       | New                                    | P,S,M   | N/R                                      |          |           |
| 6911        | PLAINFIELD                  | 02/09/1922   | Active           |  | 9                    | 0                                  | 0                   | 0              | 0.00%           | 9                          |  |  |                                |                    | 17                                      | 1                                      | None  | N/A                                      | 90+ Days |           |
| 6913        | RANDOLPH                    | 01/16/1973   | Active           |  | 22                   | 0                                  | 0                   | 0              | 0.00%           | 21                         |  |  |                                |                    | 9                                       | New                                    | T   | 4  |          |           |
| 6915        | ROCKAWAY TOWNSHIP           | 03/31/1952   | Active           |  | 55                   | 9                                  | 4                   | 5              | 10.00%          | 50                         | 13   |  |                                |                    | 0                                       | Same                                   | P,T,M   | 8  |          |           |
| 6916        | SCOTCH PLAINS               | 06/23/1949   | Active           |  | 16                   | 0                                  | 2                   | -2             | -11.11%         | 20                         | 6  |  |                                |                    | 0                                       | Same                                   | T   | 12                                       |          | \$100.00  |
| 35341       | SOUTH ORANGE                | 04/17/1978   | Active           |  | 38                   | 1                                  | 0                   | 1              | 2.70%           | 37                         |  |  |                                |                    | 3                                       | New                                    | P,T   | 19                                       |          |           |
| 6918        | SPRINGFIELD                 | 10/16/1925   | Active           |  | 50                   | 3                                  | 1                   | 2              | 4.17%           | 49                         | 0  |  |                                |                    | 0                                       | New                                    | T,M   | 10                                       |          | \$1125.00 |
| 6919        | SUMMIT                      | 02/26/1926   | Active           |  | 24                   | 1                                  | 7                   | -6             | -20.00%         | 30                         | 16   |  |                                |                    | 0                                       | New                                    | M   | 33                                       |          | \$50.00   |
| 62893       | UNION COUNTY LATIN AMERICAN | 03/13/2000   | Cancelled(8)     | 1  | 0                    | 0                                  | 15                  | -15            | -100.00%        | 15                         | 11   |  |                                |                    | 2                                       | 1                                      | None  | N/A                                      | 90+ Days |           |
| 54416       | UNION PERUVIAN              | 04/30/1993   | Active           |  | 15                   | 0                                  | 0                   | 0              | 0.00%           | 15                         |  |  |                                |                    | 0                                       | 1                                      | None  | N/A                                      |          |           |
| 36305       | UNION PORTUGUESE            | 12/26/1978   | Active           |  | 39                   | 0                                  | 0                   | 0              | 0.00%           | 39                         |  |  |                                |                    | 1                                       | New                                    | P,S,T   | N/R                                      |          |           |
| 6924        | VERONA                      | 03/30/1951   | Active           |  | 40                   | 1                                  | 0                   | 1              | 2.56%           | 39                         |  |  |                                |                    | 0                                       | Same                                   |   | N/R                                      |          |           |
| 6928        | WEST ORANGE                 | 03/18/1953   | Active           |  | 16                   | 1                                  | 4                   | -3             | -15.79%         | 20                         | 37   |  |                                |                    | 1                                       | New                                    | T   | 46                                       |          |           |
| 6927        | WESTFIELD                   | 01/31/1924   | Active           |  | 22                   | 2                                  | 0                   | 2              | 10.00%          | 18                         |  |  |                                |                    | 0                                       | New                                    |   | 1  |          |           |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name     | Charter Date | Current Status* | Cancellation Date |
|-------------|---------------|--------------|-----------------|-------------------|
| 6867        | CLARK         | 02/18/1957   | Cancelled(6)    | 01/22/2010        |
| 82655       | NEWARK TAINOS | 06/17/2004   | Cancelled(8)    | 09/30/2009        |



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|----------------------------|----------------------------|----------------------------------|--------------------------|--|------------------------------------|-------------------|-----------------------|-------------------------|-----------------------------------|--|---|-----------------------------|---|---|---|---|----------------------------------|---|--|---|--|
|                            |                            |                                  | Current Status *         | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped   | YTD Net Growth          | YTD Net Growth%                   | Member Count 12 Months Ago                     | Avg. length of service for dropped members  | Months Since Last MMR ***   | Yrs. Since Last Officer Report          | President Rotation                      | No Active Email **                      | Months Since Last Activity Report ***             | Account Balance                  | Donations for current Fiscal Year                   |  |   |  |
| 102934                     | PARSIPPANY                 | 06/27/2008                       | Cancelled(8)             |  |                                    |                   |                       |                         |                                   |  |   |                             |   |   |   |   |                                  |   |  |   |  |
|                            |                            |                                  |                          |  | If below 15 members appears in red |                   |                       |                         |                                   | If net loss is greater than 20% appears in red |   |                             |   |   | If no report in 3 months appears in red | When more than one year appears in red            |                                  | Notes the officers that do not have an active Email | If no report in 12 months appears in red |   |  |
| <b>Current Clubs Count</b> | <b>YTD New Clubs Count</b> | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b> | <b>Current Total Members Count</b>           | <b>YTD Add</b>                     | <b>YTD Drop</b>   | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>           | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b> | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>    | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b> | <b>Average Cancelled Club Age</b>                   | <b>Members Lost Due to Cancellation</b>  | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |  |
| 43                         | 0                          | 3                                | -3                       | 1,079  | 47                                 | 104               | -57                   | -5.02%                  | 1,154                             | 25   | 44%   | 26%                         | 14%                                     | 12%                                     | 0                                       | 0%  | 3                                | 47  | 30                                       | -67%  |  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.